

Smart Buildings

Creating Intelligent Spaces

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Industry Innovation,
Enterprise Commercial Business, Microsoft



#Azure
#Buildings
#ConnectedFieldService
#DigitalTransformation
#IntelligentCloud
#IntelligentEdge
#IoT
#MicrosoftDigital
#SmartBuildings
#SmartCities

Why are we having this conversation?



Whom are we trying to help?



Building owners, occupants

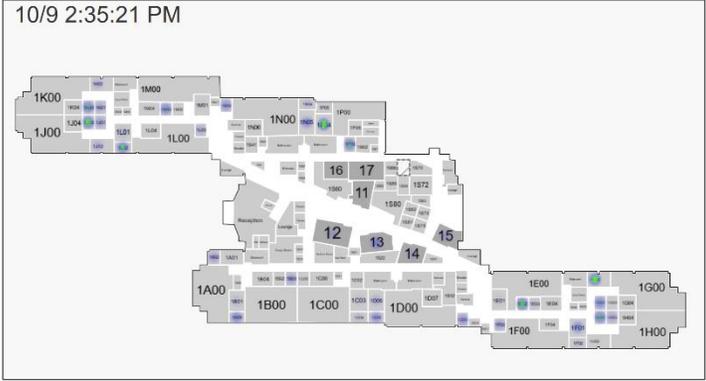


Operators

Where are we having an impact?



Facilities Management



Space utilization



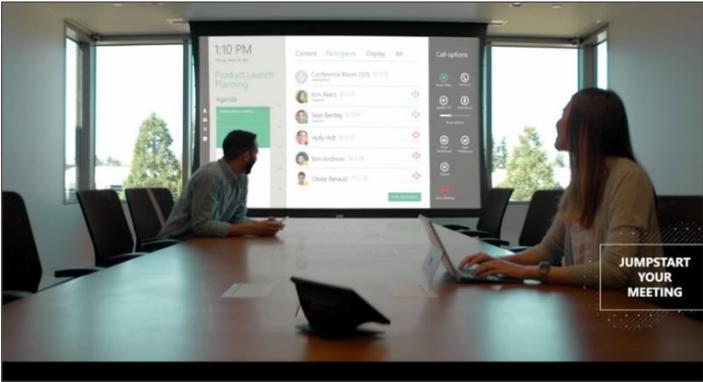
Health and wellness



Travel and transportation



Safety



Workplace experience

Facilities management

Use cases

- Facilities management
- Space utilization
- Health and wellness
- Travel and transportation
- Safety
- Workplace experience
- Learnings



- Operating expense reduction
- Sustainability/energy conservation
- Tenant experience improvement



MS Puget Sound
550,000+ data points polled
160M+ sensor readings/day
7,000 active issues

Space utilization

Use cases

Facilities management

Space utilization

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Travel and transportation

Safety

Workplace experience

Learnings



Reduction in square footage leased/owned

Space configuration



MS Puget Sound
10,232 Rooms
55,000 tenants

Health and wellness

Use cases

Facilities management

Space utilization

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Travel and transportation

Safety

Workplace experience

Learnings



Wellness scenarios for workplace



Travel and transportation

Use cases

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- Transportation and parking optimization
- Building access
- Visitor registration



MS Puget Sound
94 buses, 213 shuttles
7,000 daily shuttle passengers
103 Lobby Desks
522k guests checked in

Safety

Use cases

- Facilities management
- Space utilization
- Health and wellness
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- Safety
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- Learnings



- Jobsite accident reduction
- Safety violation identification
- Emergency response



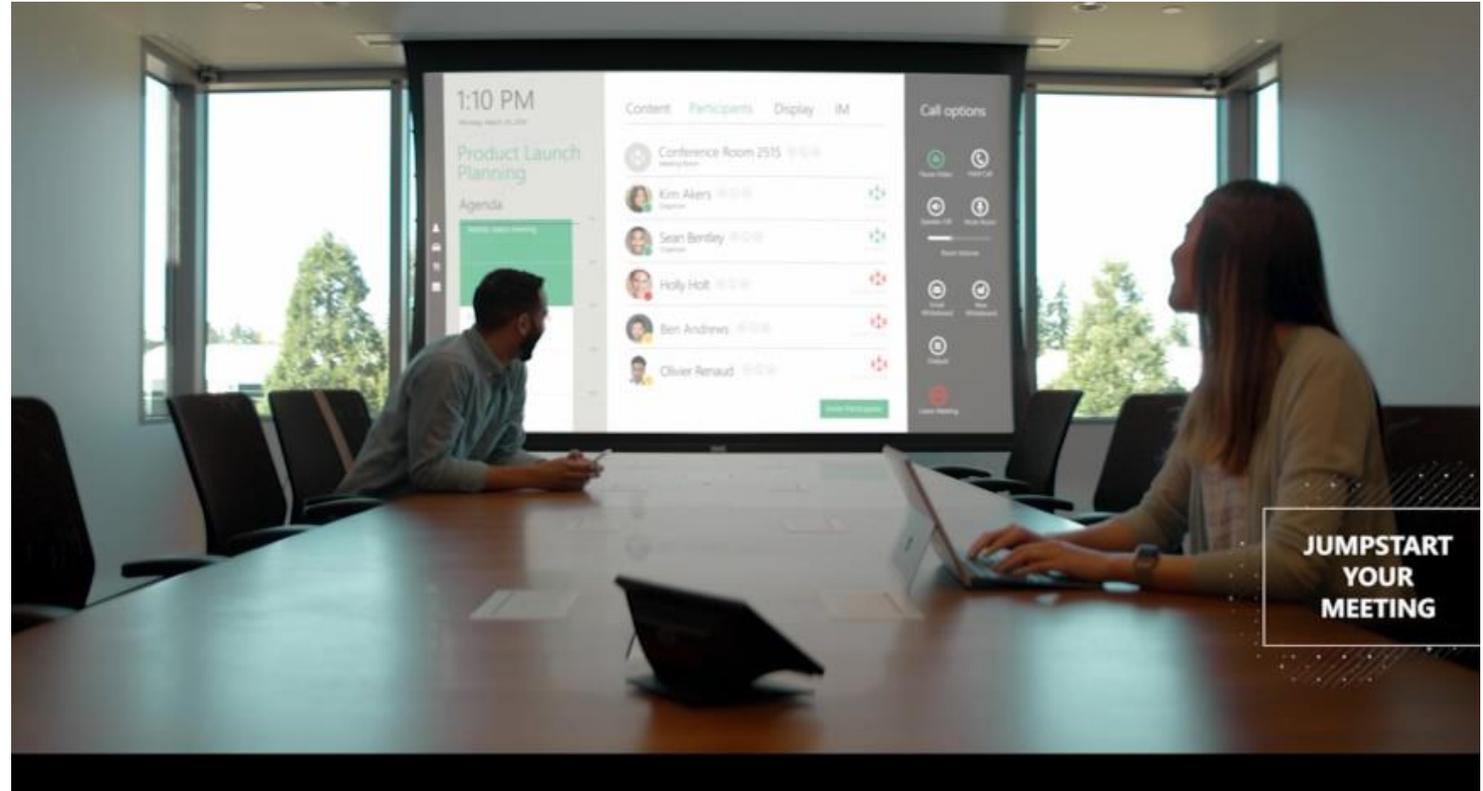
Industry statistics

\$58B cost to businesses from workplace injuries
5K workplace deaths due to accidents

Workplace experience

Use cases

- Facilities management
- Space utilization
- Health and wellness
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- Safety
- Workplace experience
- Learnings

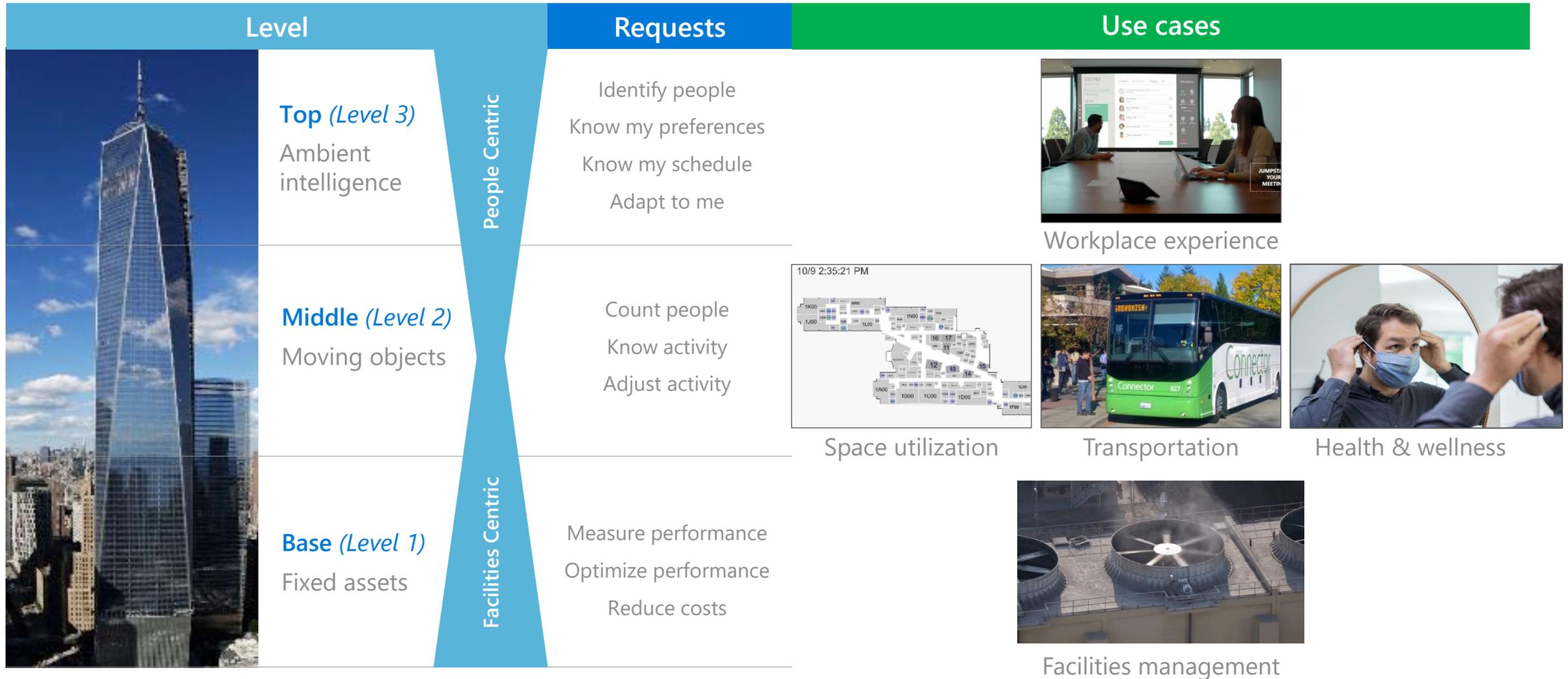


Tenant productivity improvement - room availability, comfort
Indoor navigation
Personalized experiences



MS Puget Sound
10,232 Rooms
55,000 tenants

Lesson learned



The deck which we're dealt

What can I do with my existing building(s)?



The built environment – diversity, volume

Buildings



Fixtures & equipment



30,679 AHU
20,357 FCU
4,287 chillers
3,324 generators

Sensors & actuators



456,000 BACnet objects

Field controllers



17,700 BACnet devices

IP enabled global controllers

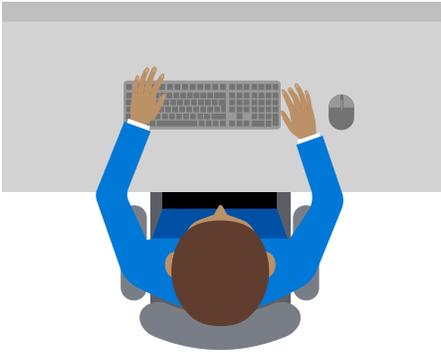
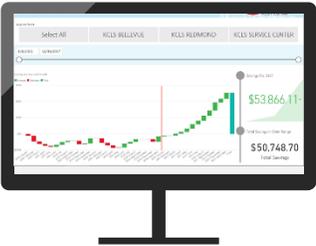
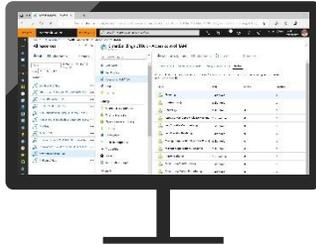
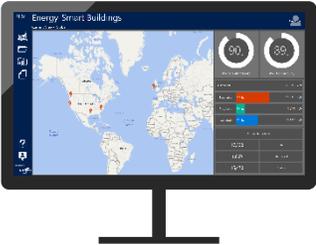


35 Foreign devices
125 BBMDs

125 buildings
10,232 rooms

All monitored and managed independently

The costly trap of multiple non-communicating systems



And bringing some challenging engineering issues

Software can't overcome all problems



Images courtesy of DB Engineering from customer engagements

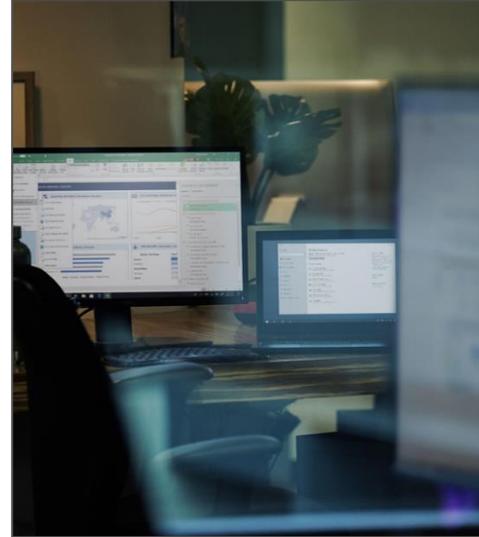
| | |
|------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Central Plant Multiple VFD Installations | Install VFDs on cooling tower fans, condenser water pumps; adjust control logic to reduce speed based on load conditions. This item also requires the completion of items #9, #10 and #12. |
| Chiller VFD Installation | Install VFD on lead chillers for N5 and N6, and reprogram the central plant to perform condenser water relief. |
| Heating Plant VFD Installation | Install VFDs on heating water pumps, and use differential pressure to control them. |
| Production AHU VFD Installation | Install VFDs on all production AHUs and control them based on load in the space. |
| Multiple Equipment VFD Installations | Install VFDs on PAH, EF, and AHU equipment of sufficient size, and reprogram system to control based on cooling or heating output requirements. |

How we are using technology to have an impact



Data acquisition

Ingestion & enrichment of data



Analytics

Use case specific strategies

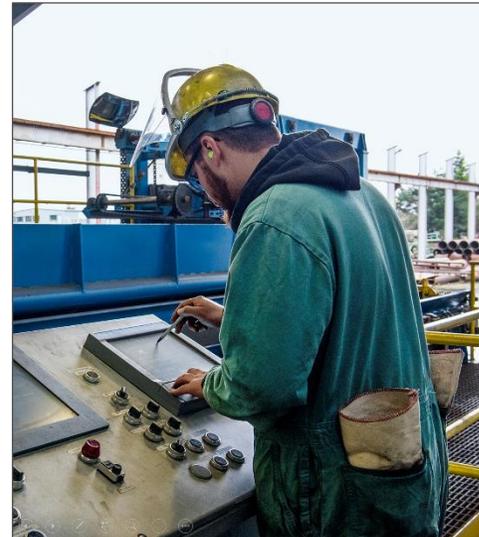
- Facilities management
- Occupancy/space utilization
- Transportation/journey management
- Workplace safety
- Workplace experience



Presentation

Universal and domain-specific

- Azure Maps
- ICONICS GraphWorX
- Power BI
- Time Series Insights (TSI)



Remediation

Field service strategy



Data acquisition



Strategy

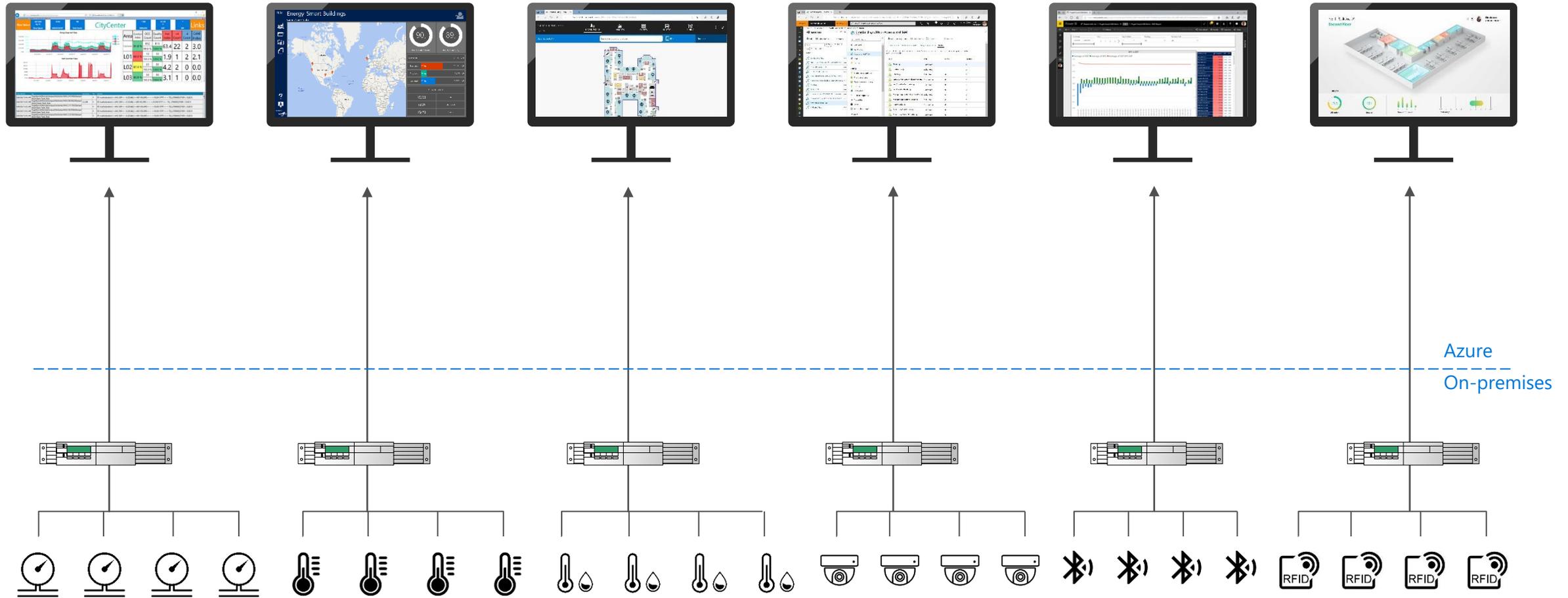
Network and data consolidation,
normalization

Reduces operating costs

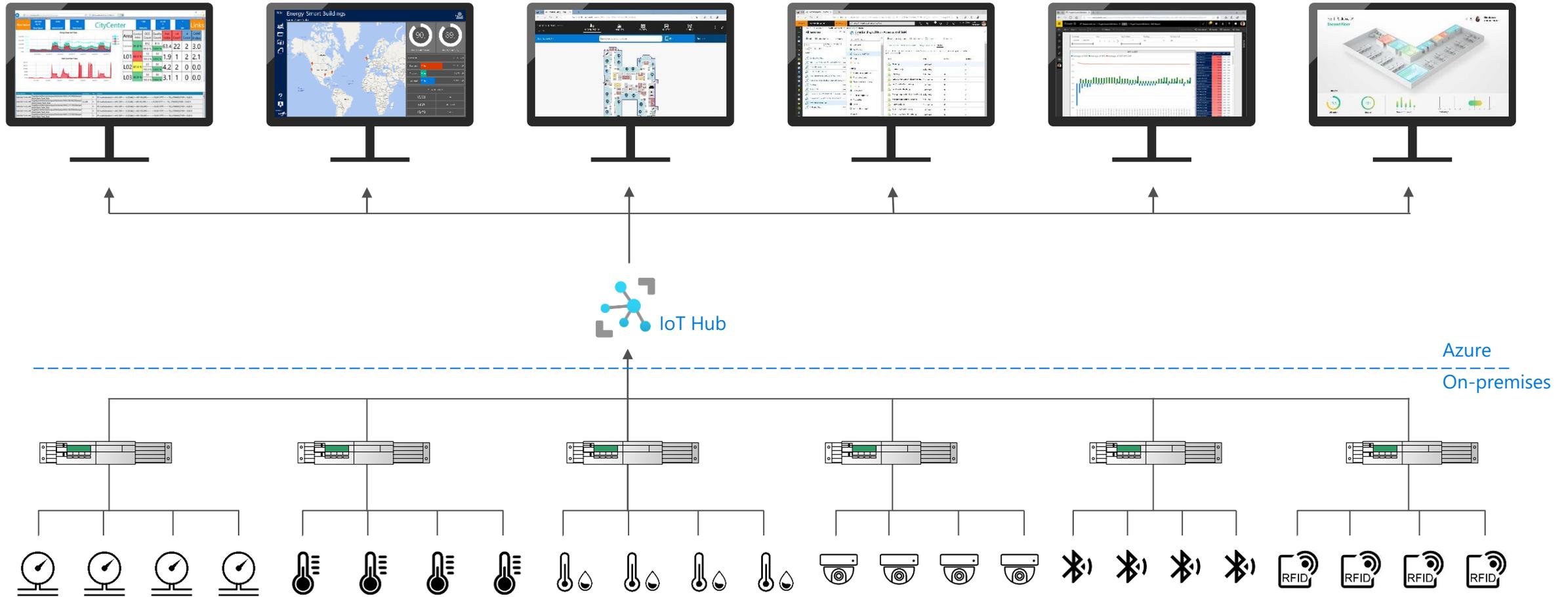
Increases security

Shortens time to test and deploy new applications

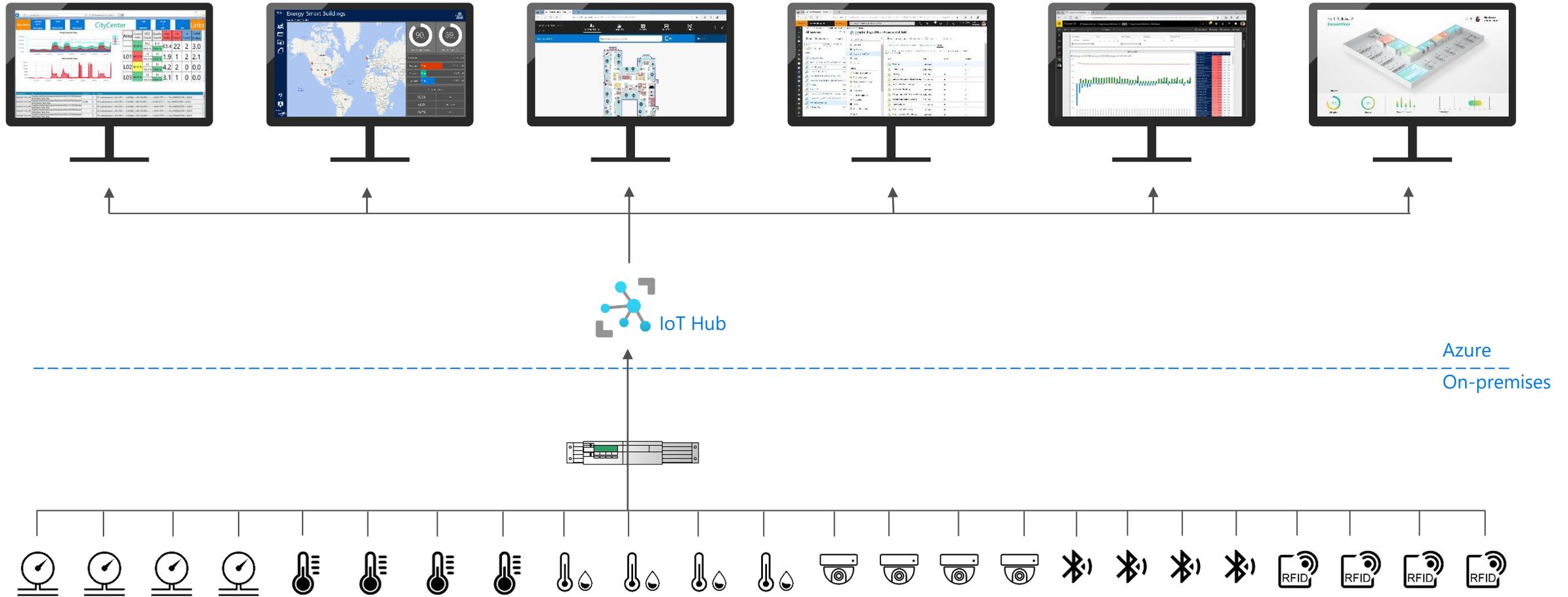
A common starting point – network anarchy



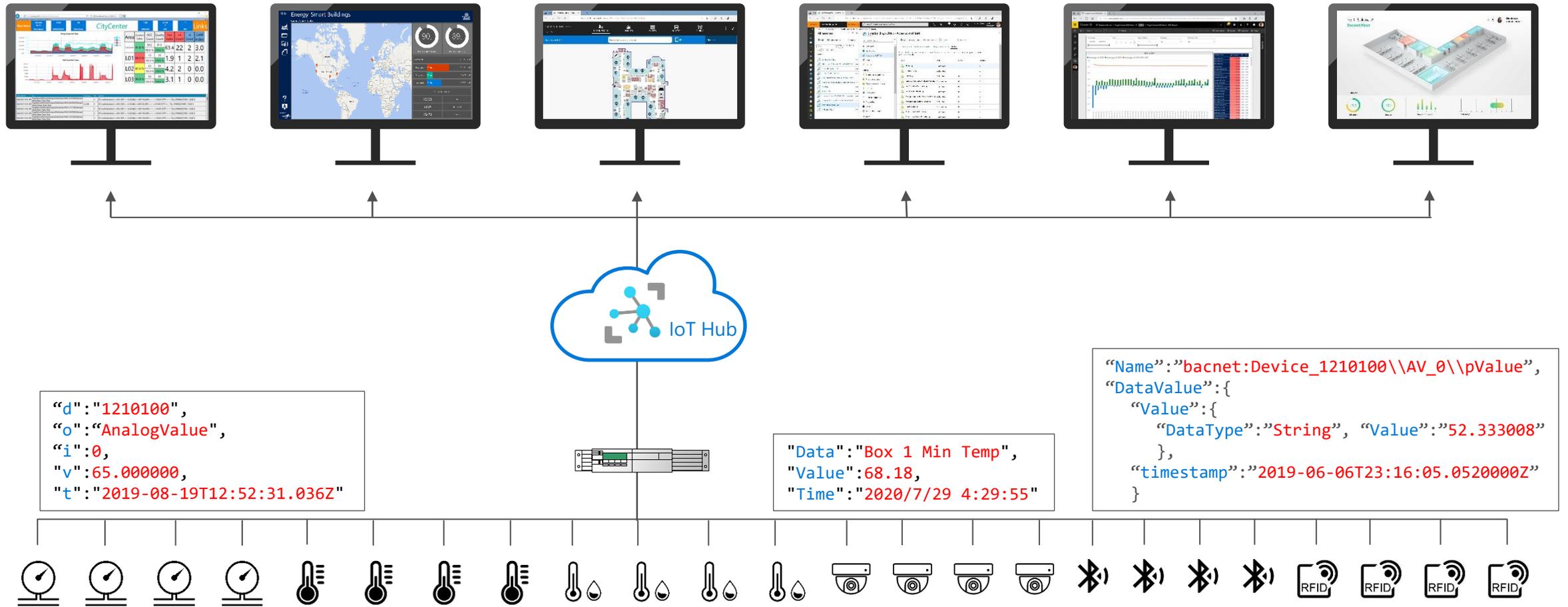
Network consolidation



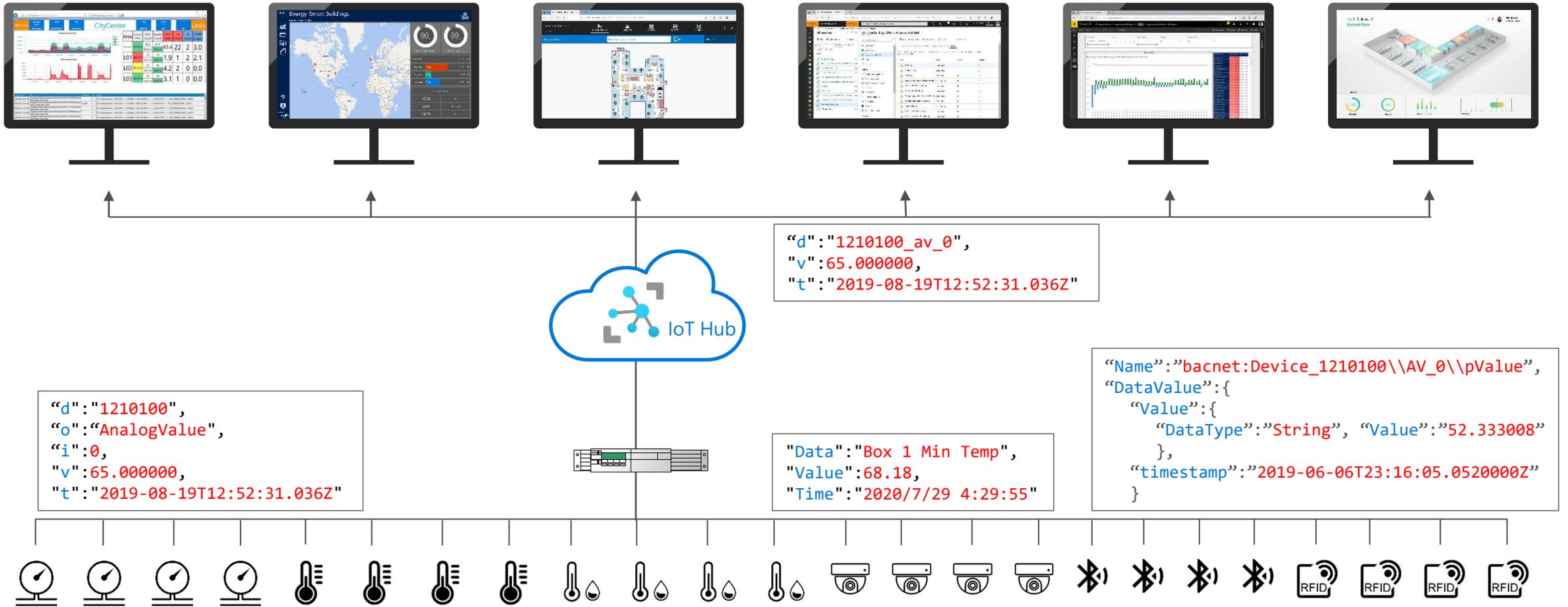
Better network consolidation



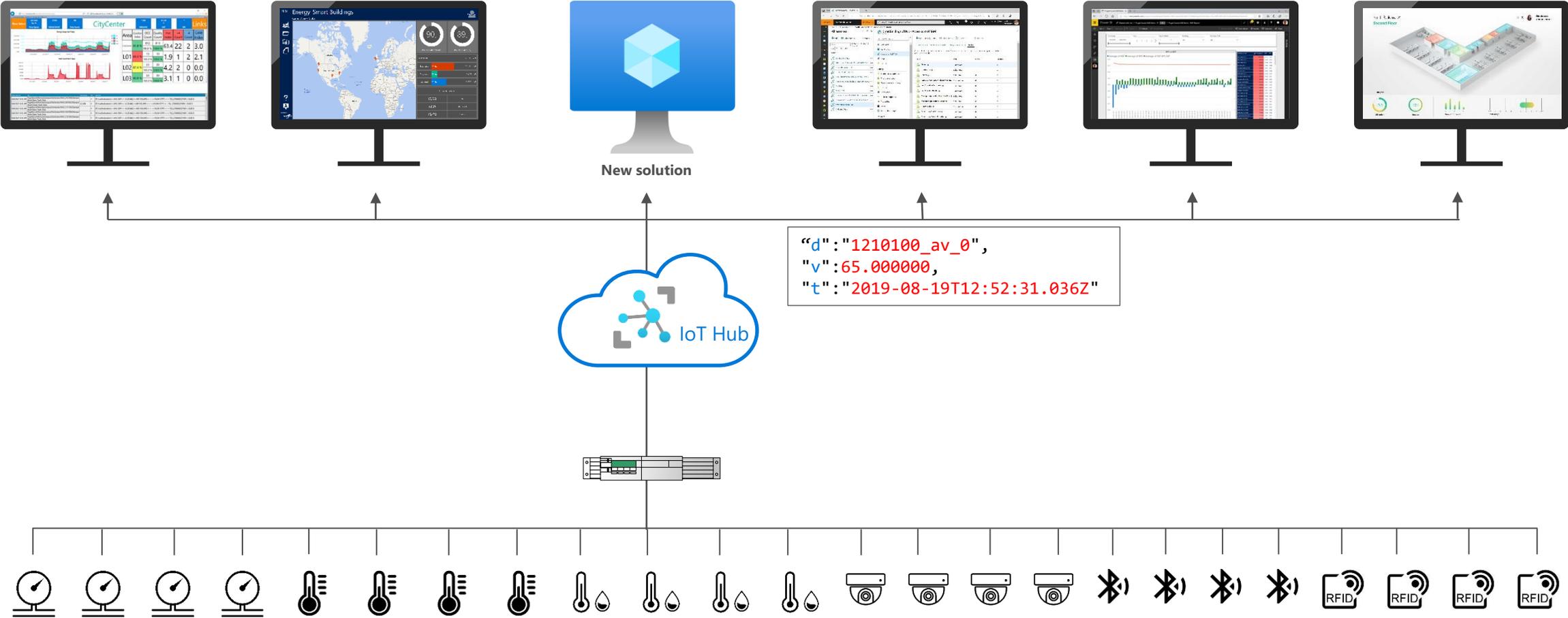
Data anarchy



Data normalization

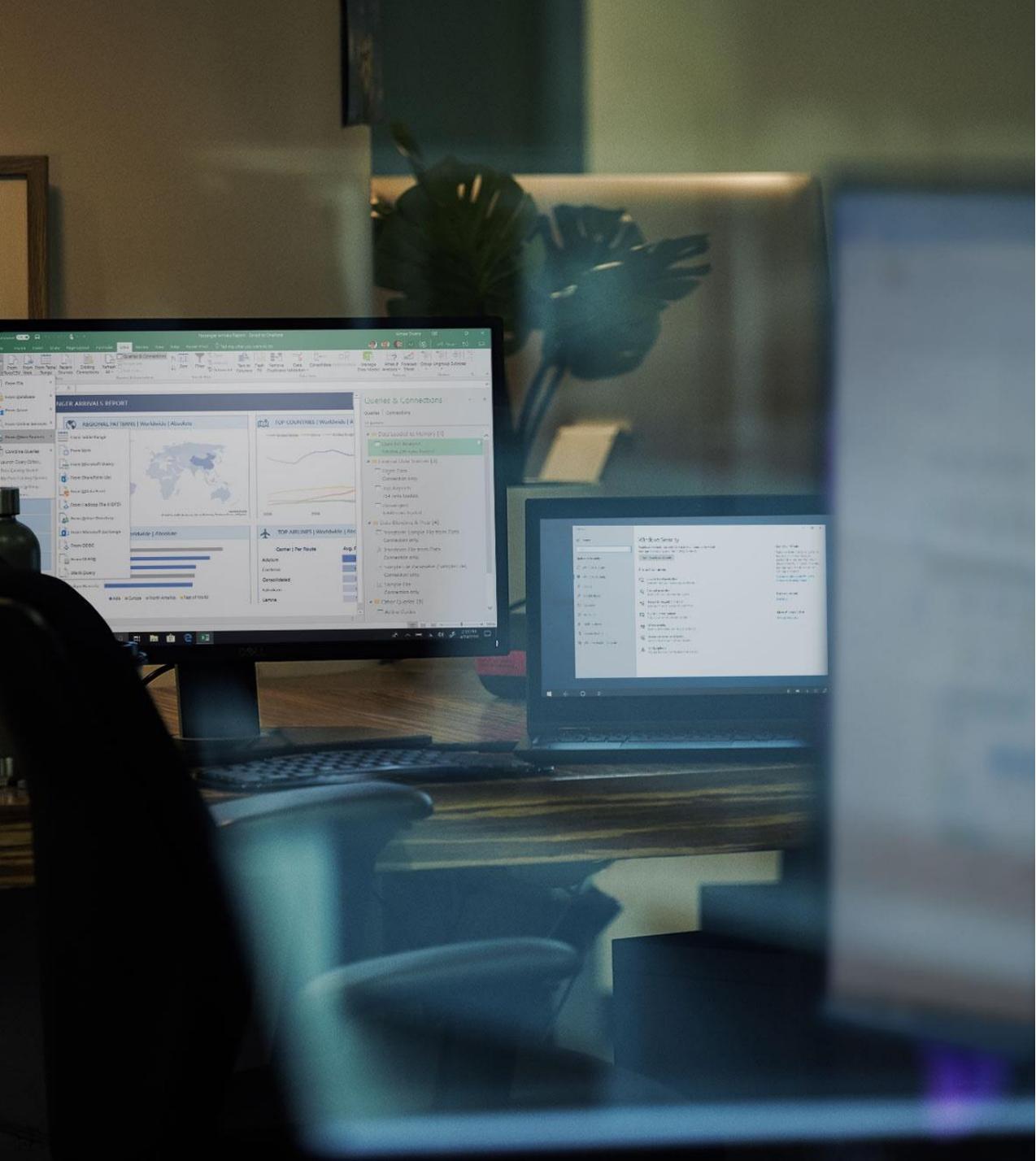


Testing, deploying new solutions

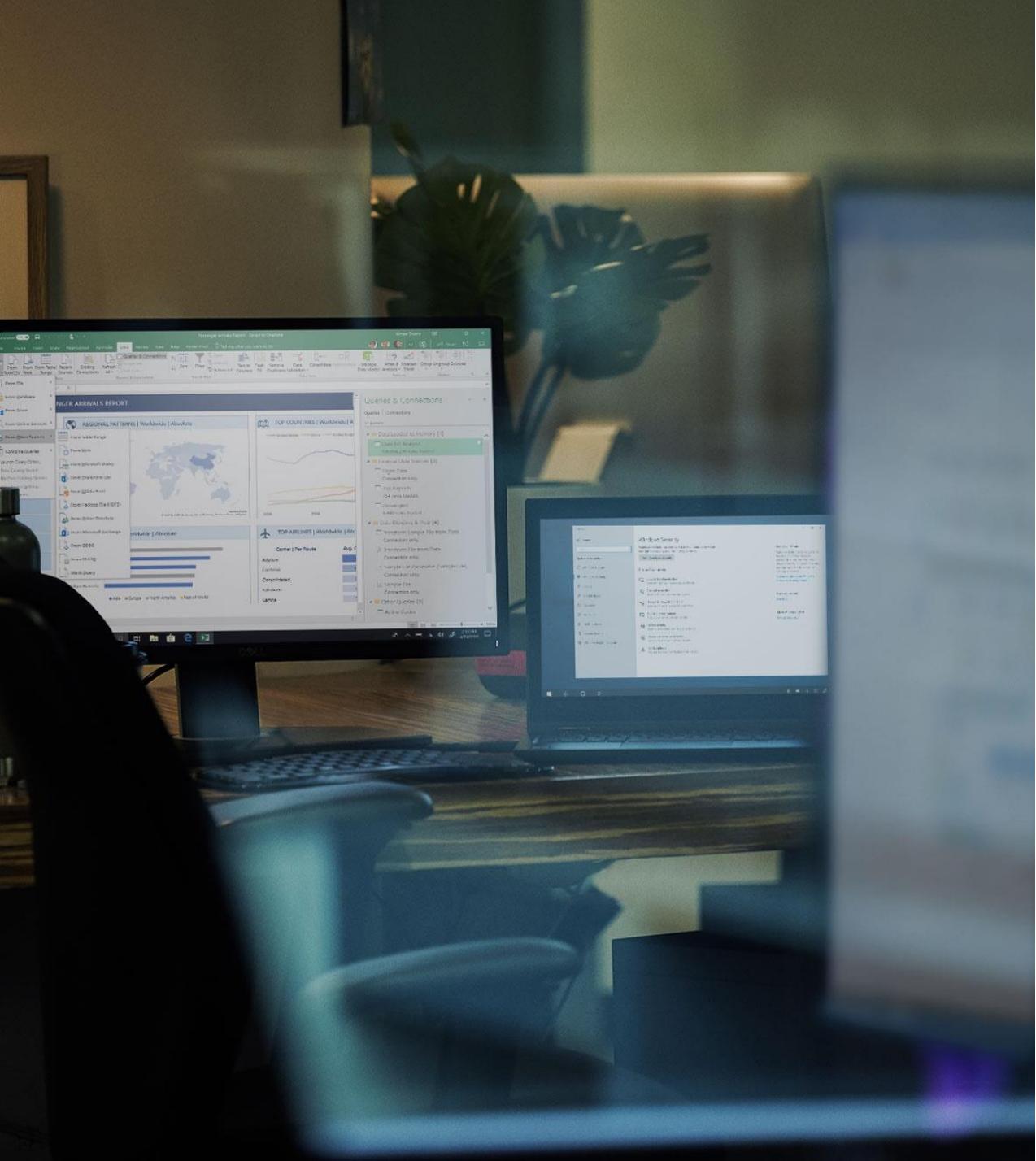


Demo





Analytics



Strategy

Use Azure IoT Hub as source of data

Require interoperability

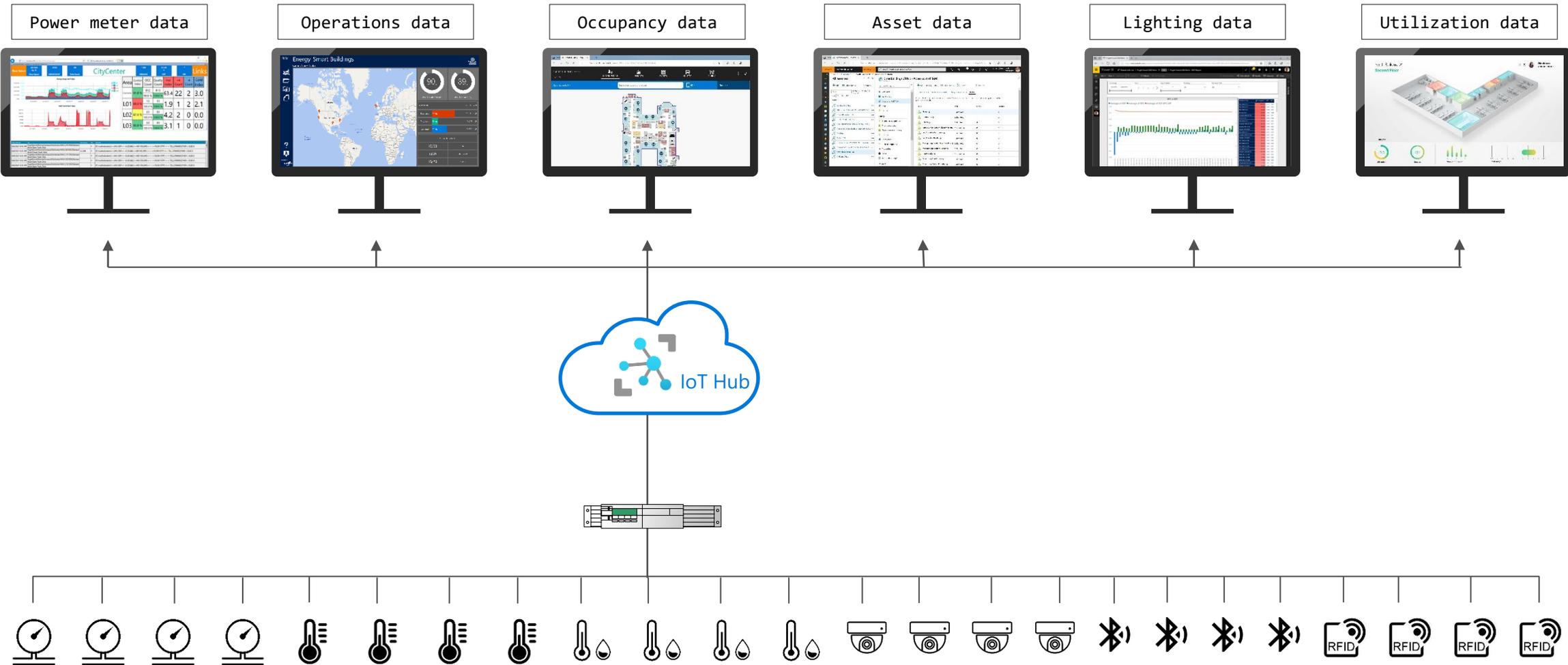
Increases the number of solutions you can run

Supports cross-domain queries for additional value

Reduces operating costs

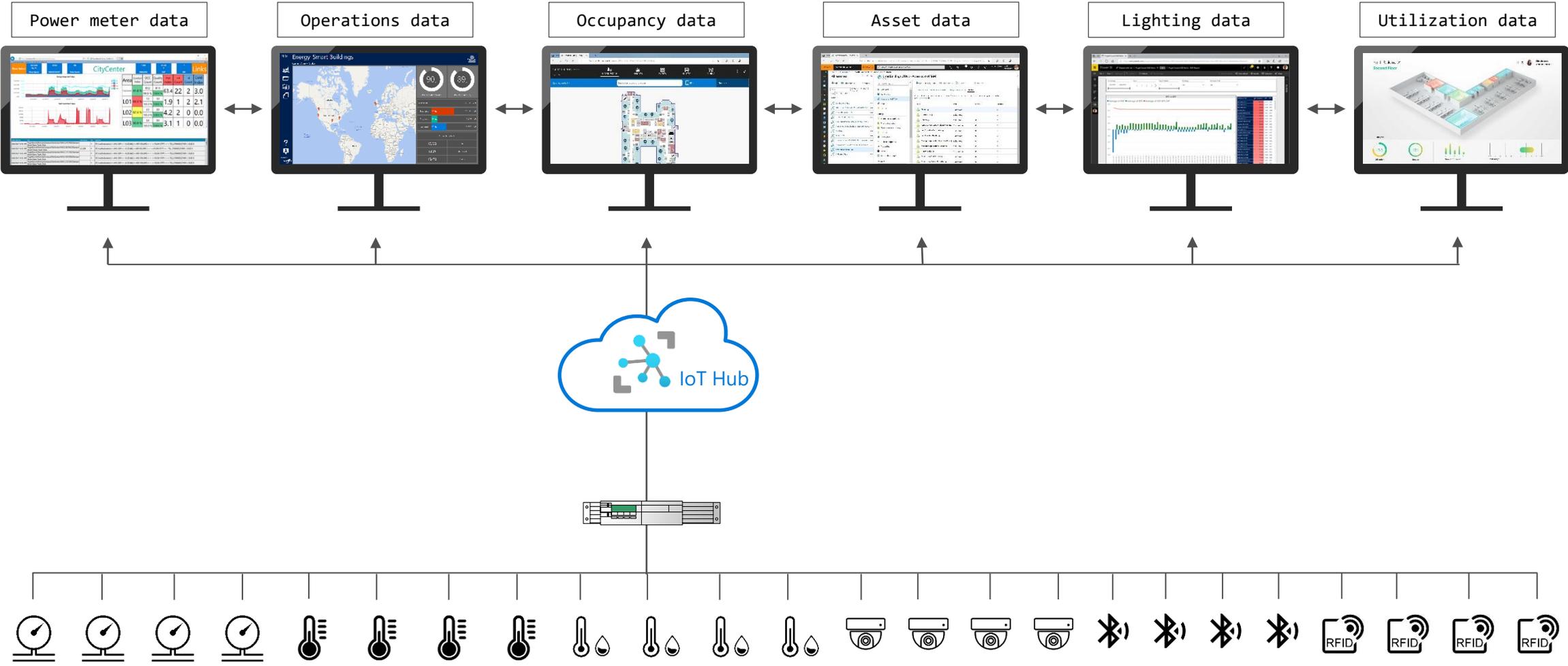
Application isolationism

The costly trap of multiple non-communicating systems



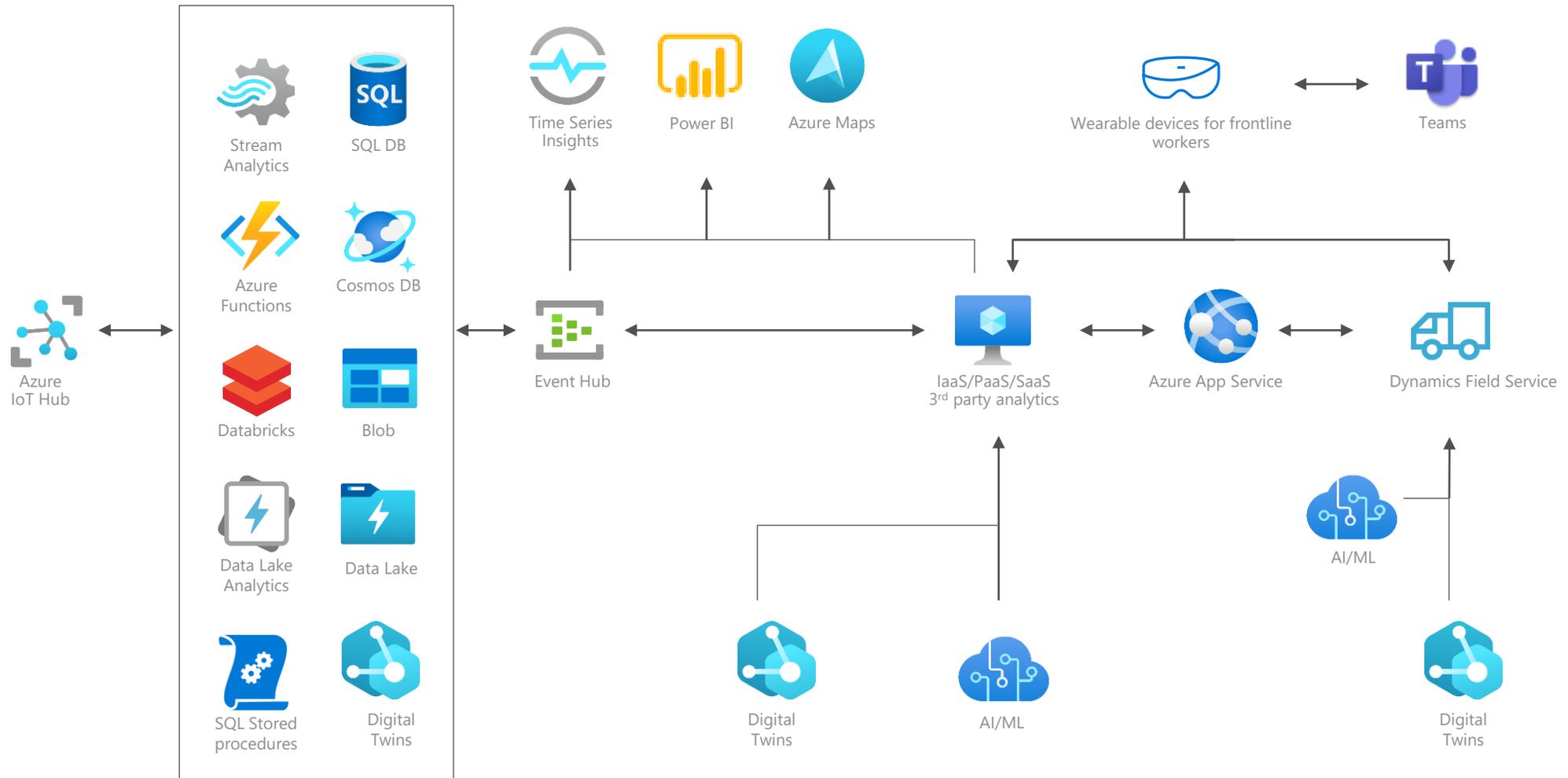
Application interoperability

Supports analyses using data and insights from disparate applications



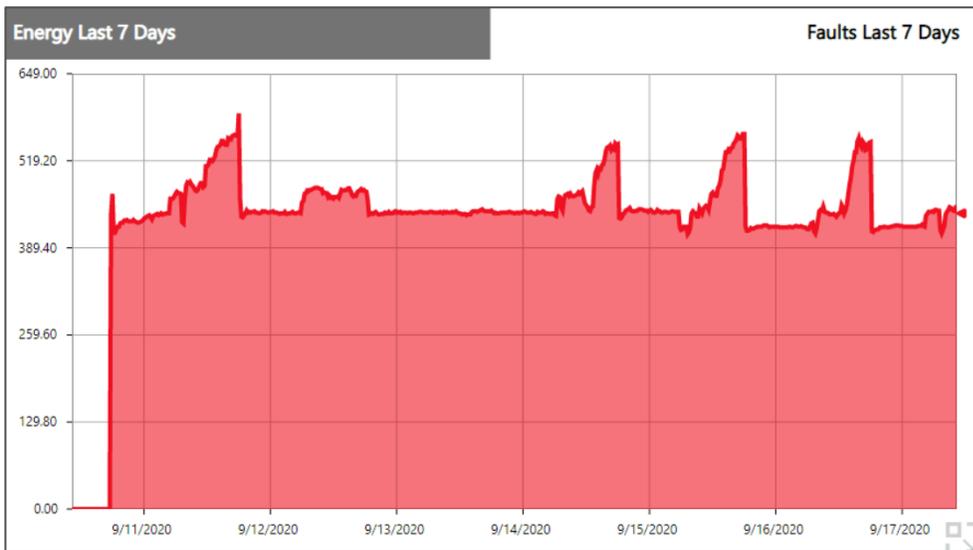
Infrastructure interoperability

Supports using the right tool for the job

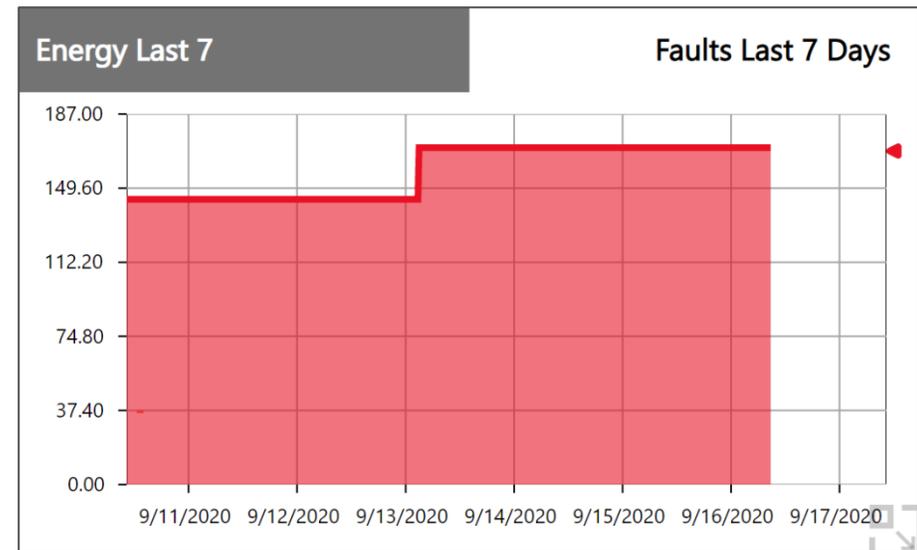


IT dominance

OT expertise needed determine how useful insights will be



400-550 faults/day based upon fault rule set



150-175 faults/day based upon different fault rule set

- Larger number of faults – maybe more informative, but maybe too many to prioritize, too many false positives, too much noise
- Smaller number of faults – easier to prioritize, maybe missing important data
- Regardless, fault rules only as good as the engineering knowledge used to create them. *Today.* (Trying to change)



Demo



Presentation



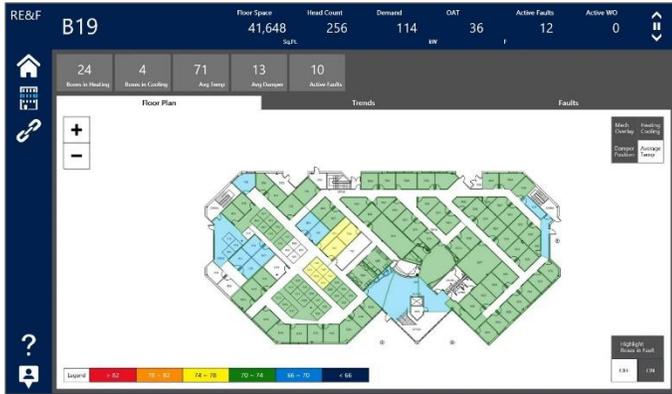
Strategy

Use best of breed graphics platforms
Integrate data from different sources

Supports better UX for different audiences

Real estate disputes

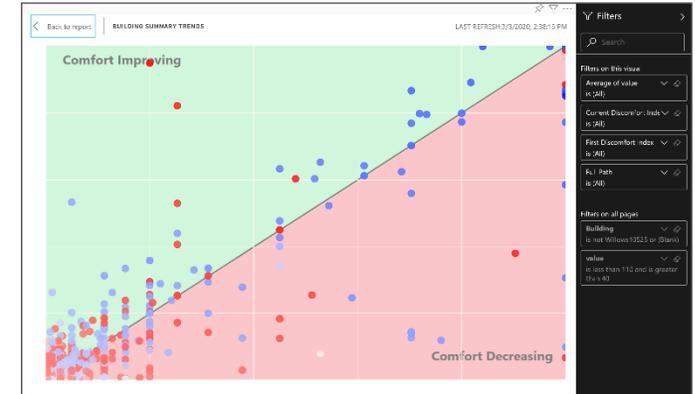
Interoperability increases options



ICONICS



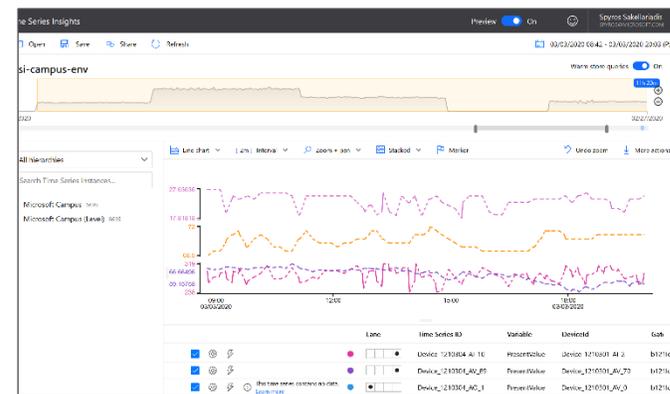
Willow



Power BI



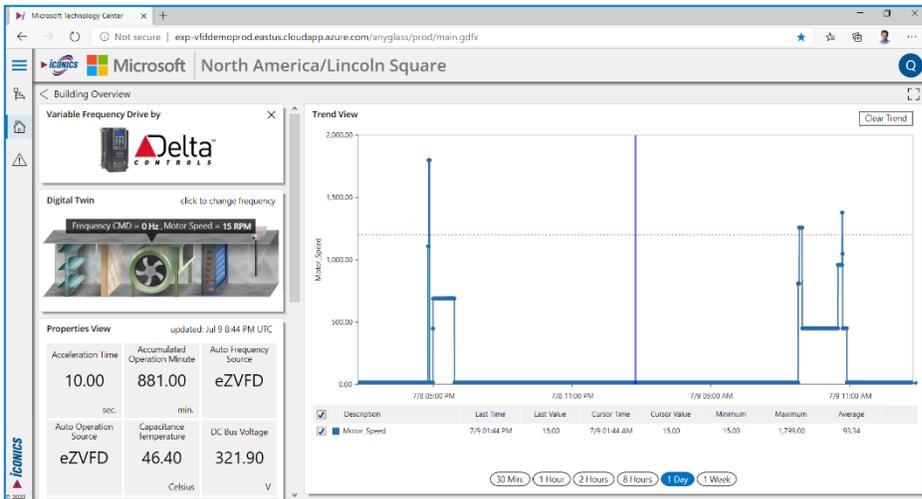
Azure Maps



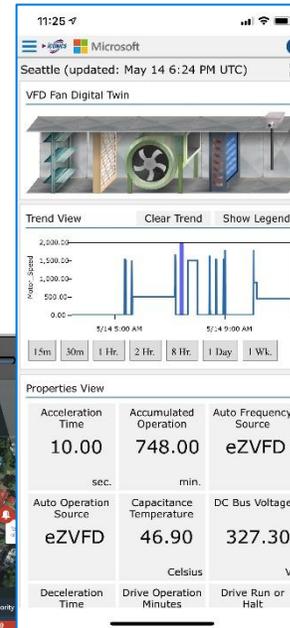
Time Series Insights

Use all the form factors that work for your audience

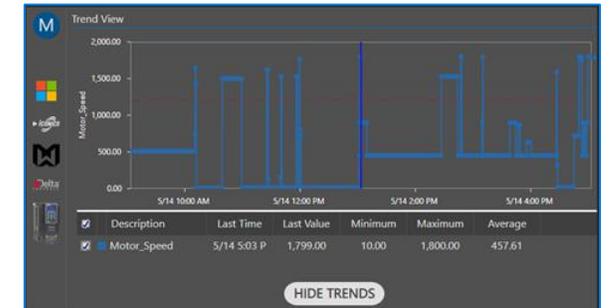
Many options can use the same data sources



Web



Phone



Wearable





Demo



Remediation

Field service strategy



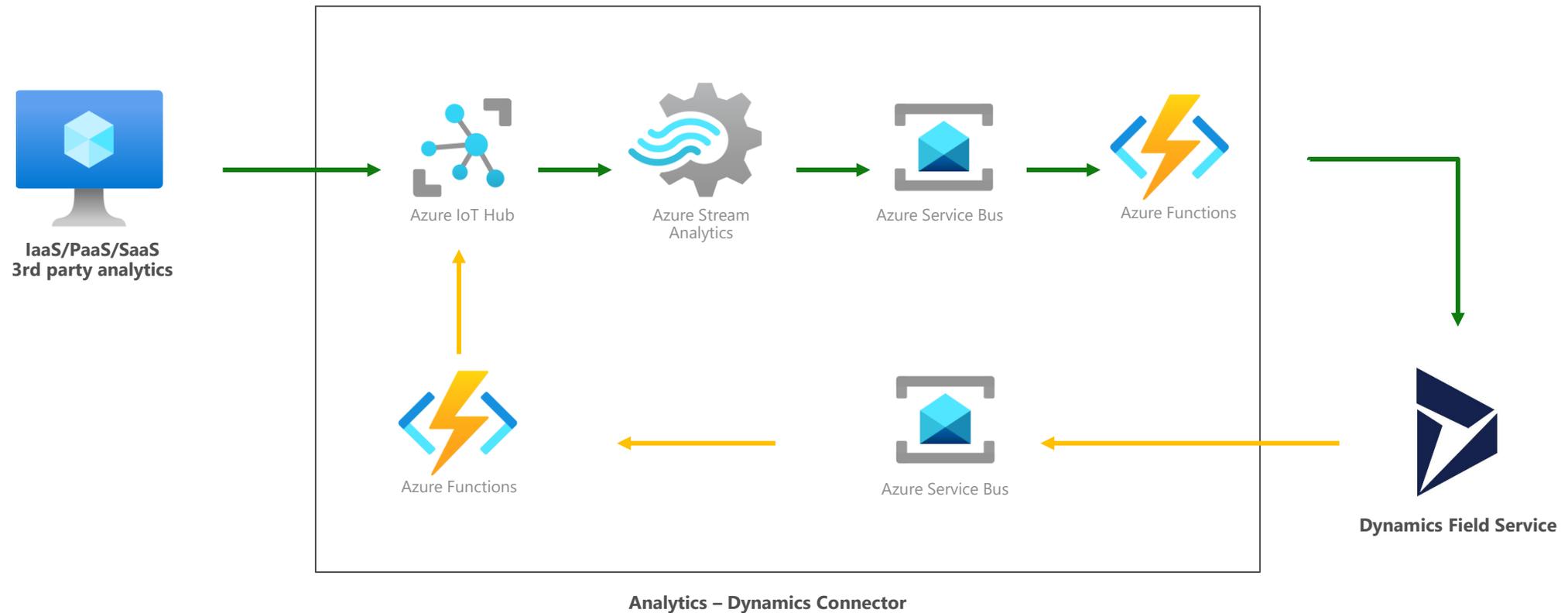
Strategy

Use Dynamics 365 Field Service
Integrate with insights from analytics
solutions

Fixing problems before they become critical
Better scheduling of workforce
Fixing problems with the first visit

Uncoupled workforce management

System integration can improve efficiency



Demo



What is the Microsoft Smart Building vision?



Innovation is a journey without an end,



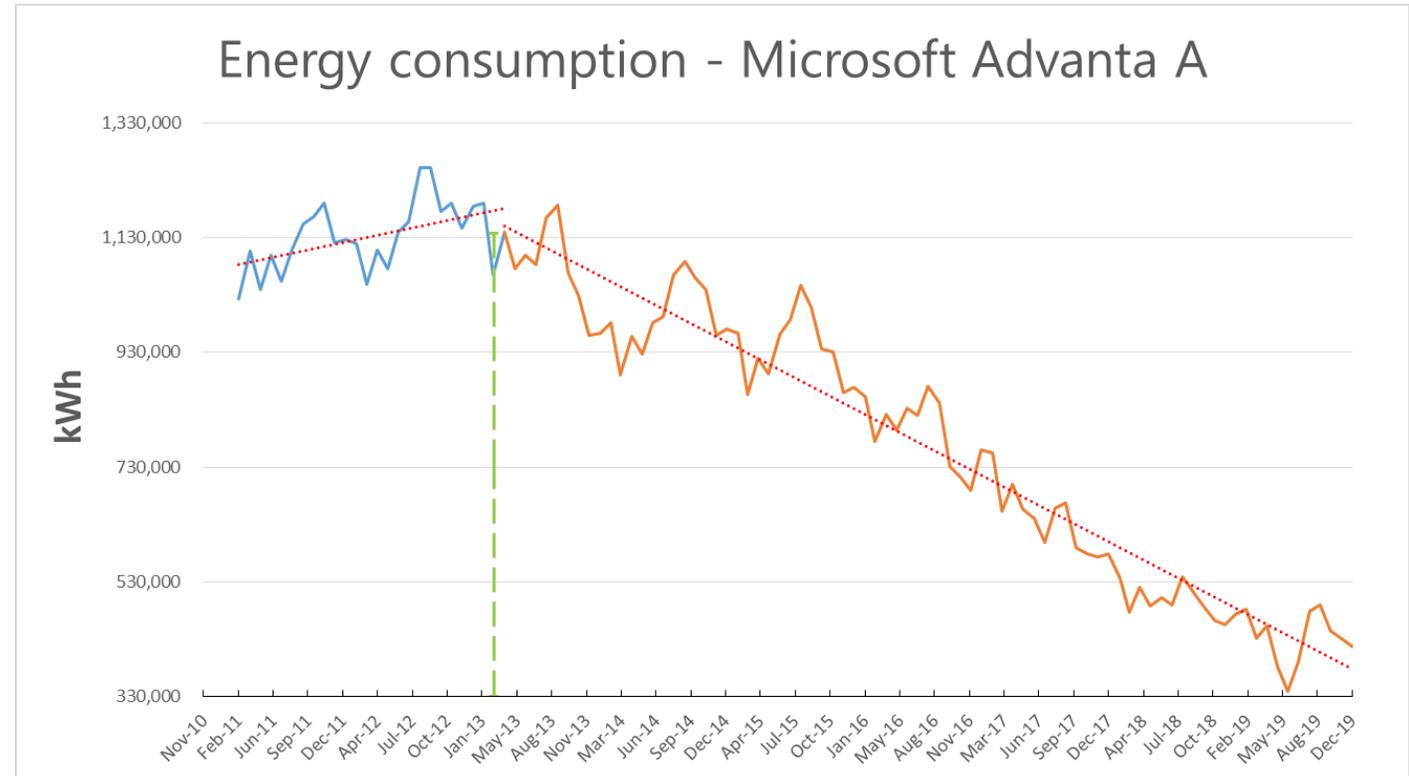
spyros@Microsoft.com



Facilities management

Use cases

- Facilities management
- Space utilization
- Health and wellness
- Travel and transportation
- Safety
- Workplace experience
- Learnings



| | Baseline | 1st year | 2nd year | 3rd year | 4th year | 5th year |
|-----------------------------------------|----------|----------|----------|----------|----------|----------|
| # bldgs with baseline + 5 years of data | 59 | 59 | 59 | 59 | 59 | 59 |
| Square footage metered | 11.7M | 11.7M | 11.7M | 11.7M | 11.7M | 11.7M |
| kWh consumed | 505.0M | 484.9M | 449.7M | 414.0M | 383.4M | 350.7M |
| Savings (kWh) | | 20.1M | 55.3M | 91.1M | 121.6M | 154.3M |
| Savings (%) | | 4.0% | 11.0% | 18.0% | 24.1% | 30.6% |



Buildings onboarded 5+ years ago
30% reduction in kWh consumption

Space utilization

Use cases

Facilities management

Space utilization

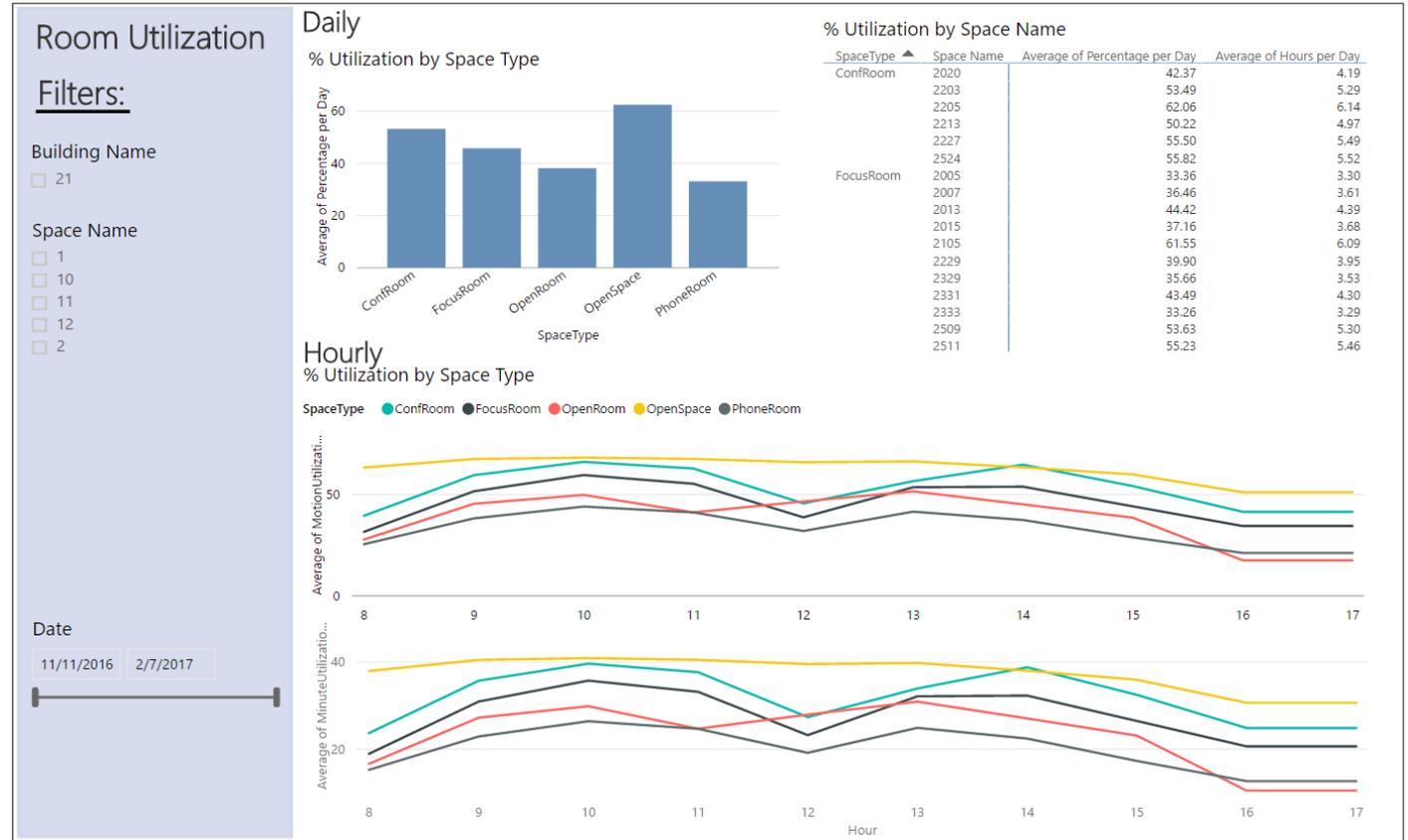
Health and wellness

Travel and transportation

Safety

Workplace experience

Learnings

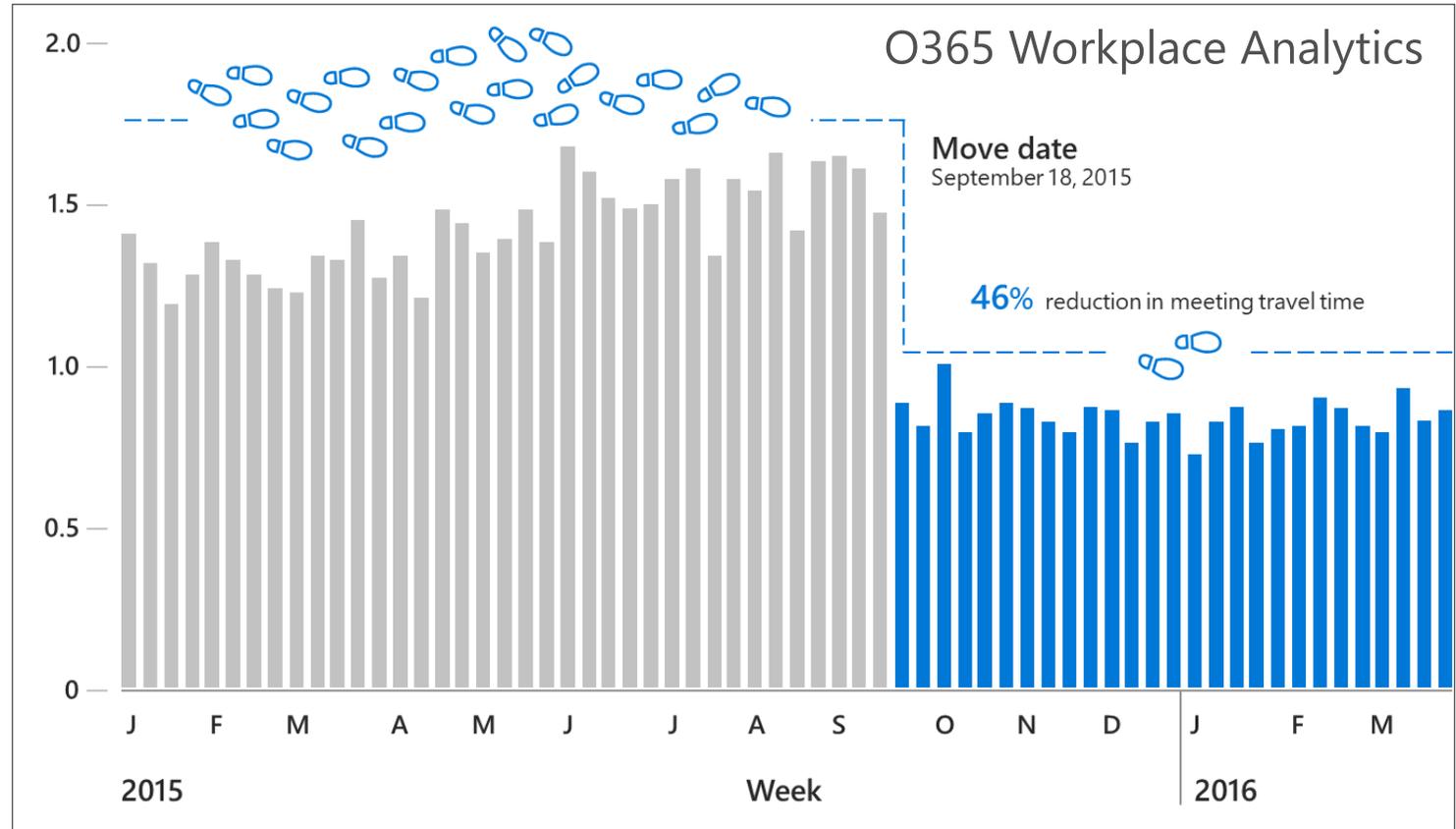


MS Puget Sound
39% savings in office space needed

Space utilization

Use cases

- Facilities management
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MS Puget Sound

46% reduction in meeting travel time
13% decrease in meeting length

Health and wellness

Use cases

Facilities management

Space utilization

Health and wellness

Travel and transportation

Safety

Workplace experience

Learnings

| Dashboard | Solutions |
|-------------------|---------------------------------------|
| Building Insights | Building Wellness Index |
| | Air Quality Insights |
| | Social distancing compliance |
| | Lobby & Elevator People Counting (CV) |
| | Facemask detection / compliance |
| | EBT insights |
| | Building occupancy & density |
| | Bathroom occupancy |
| | Cleaner Tracking |
| Tenant Insights | Air quality insights |
| | Social distancing compliance |
| | Occupancy & density insights |
| | Restroom cleaning insights |
| | Community Pulse |

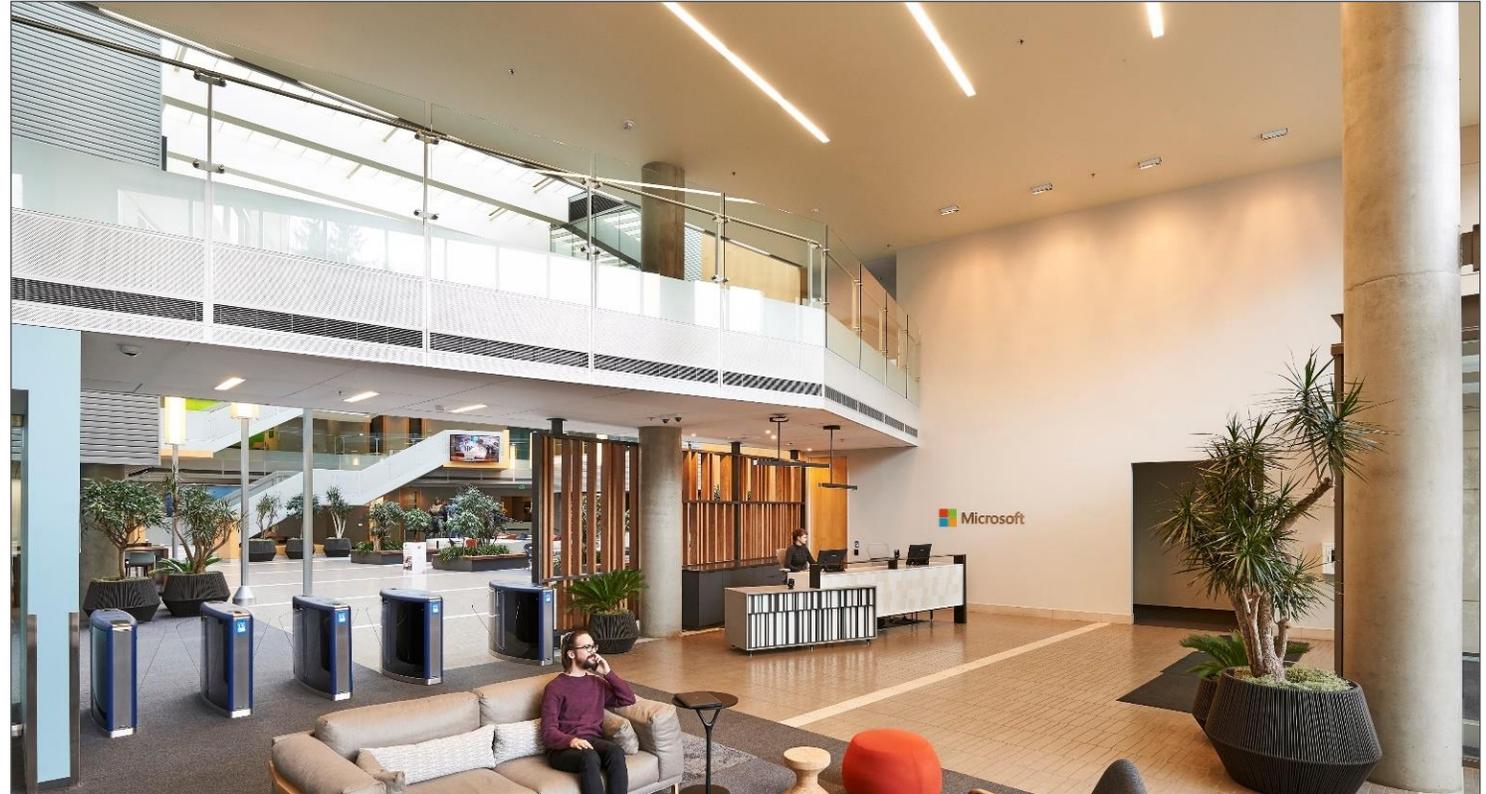
Sample Infosys wellness solutions



Travel and transportation

Use cases

- Facilities management
- Space utilization
- Health and wellness
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- Workplace experience
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MS Puget Sound
50% reduction in booking time
5 mins average wait time
11 mins average journey duration

Safety

Use cases

Facilities management

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Learnings

Monitoring pedestrian traffic in
the Giralda bell tower, Seville



Safety

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PCL Construction <https://www.youtube.com/watch?v=InUMBj4Ps3U>



Industry statistics

% reduction in accidents – tbd
% reduction in lost time – tbd